

REP HEADLINE# 6402446 TRF# 339728 REP: TEL# 215-564-1206 FAX# 215 564 1103  
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
 ORDER WORKSHEET HARRIS REPORT FROM REP NOV13/12 12.48  
 \*\*\* WPXI-TV \*\*\* \*\*CHANGES\*\*

ADV # 13049 ADV. NAME ISS/US CHAMBER OF COMMERCE REP.# OFF.# 18 SALESMAN #  
 AGY # 06233 AGY. NAME REDSHIFT BUYER NAME ANDREW  
 411 BRANCHWAY ROAD SALES PRSN WA- CHERYL BLAIR  
 RICHMOND, VA 23236

ORDER # CONTRACT # 6402446 CLASS: NATL. LOCAL REGIONAL  
 PRDCT US CHAMBER 11/2 EST#184 COMMENTS: (LINE, ORDER, INVOICE)  
 FLIGHT DATES NOV2/12 NOV6/12 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE NOV13/12 12.48

REP: TO JEN  
 FR LINDSEY FOR CHERYL  
 M1-2 OK  
 TTLS \$125,700  
 PLEASE CONFIRM, THANKS!

STA: \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
 CON CM

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
6	S		1135P-1205A	30		\$8,000.00	11/4	11/4	0		SUN	0
PROGRAM : B&G												
25	A		1140P-1222A	30		\$8,000.00	11/4	11/4	1		SUN	1
PROGRAM : NEWS-BLACK & GOLD ZONE												
ORD COM1: NEWS-BLACK & GOLD ZONE RAN LATE DUE TO NFL RUNOVER												
ORD COM2: SPOT RAN 1215A IN PRGM ORDERED-MB												
THIS IS A MAKE-GOOD FOR NOV4 ON LINE-6 FOR 1 SPOT/WK												

AGENCY ADVERTISER CODE =  
 AGENCY PRODUCT CODE =  
 AGENCY EST# = 184

REP HEADLINE# 6402446      TRF# 339726      REP: TEL# 215-564-1206      FAX# 215 564 1103  
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$      CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
 ORDER WORKSHEET      HARRIS REPORT FROM REP      NOV13/12 12.48  
 \*\*CHANGES\*\*      \*\*\* WPXI-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
26	A		1130P-105A	30		\$4,000.00	11/3	11/3	5		SAT	5
PROGRAM : SNL ORD COM1 : SNL ORD COM2 : SPTS ARE BOOKED- THX JEN STATION MAKEGOOD OFFERS: M1 OK'D MISSED: BONUS OFFER: SAT/1130P-105A CMT: SNL CMT: SPTS ARE BOOKED- THX JEN NOV3 (5/WK) 30S \$4,000.00 (NOV13/12) PLS ADVISE.												
M2	OK'D		BUY#6				NOV4		30S	\$8,000.00	(NOV5/12)	
MISSED: SUN/1135P-1205A OFFER: SUN/1140P-1222A CMT: NEWS-BLACK & GOLD ZONE RAN LATE DUE TO NFL RUNOVER CMT: SPOT RAN 1215A IN PRGM ORDERED-MB												
NOV/12 125700.00      CONTRACT TOTAL 125700.00 TOTAL SPOTS 38												

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI  
DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
 P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE

REP HEADLINE# 6402446 TRF# 339726 REP: TEL# 215-564-1206 FAX# 215 564 1103  
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV5/12 12.23  
\*\*\* WPXI-TV \*\*\*

ADV # 13049 ADV. NAME ISS/US CHAMBER OF COMMERCE REP. # OFF. # 18 SALESMAN #  
AGY # 06233 AGY. NAME REDSHIFT BUYER NAME ANDREW  
411 BRANCHWAY ROAD SALES PRSN WA- CHERYL BLAIR  
RICHMOND, VA 23236

ORDER # CONTRACT # 6402446 CLASS: NATL. LOCAL REGIONAL  
PRDCT US CHAMBER 11/2 EST#184 COMMENTS: (LINE, ORDER, INVOICE)  
FLIGHT DATES NOV2/12 NOV6/12 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE NOV5/12 12.23

STA:

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

STATION MAKEGOOD OFFERS:

M1 UNRESL MISSED: BONUS OFFER: SAT/1130P-105A NOV3 (5/WK) 30S \$4,000.00 (NOV2/12) PLS ADVISE.  
CMT: SNL  
CMT: SPTS ARE BOOKED- THX JEN  
M2 UNRESL BUY#6 MISSED: SUN/1135P-1205A NOV4 30S \$8,000.00 (NOV5/12) PLS ADVISE.  
OFFER: SUN/1140P-1222A NOV4 30S \$8,000.00  
CMT: NEWS-BLACK & GOLD ZONE RAN LATE DUE TO NFL RUNOVER  
CMT: SPOT RAN 1215A IN PRGM ORDERED-MB

CONTRACT TOTAL 105700.00  
TOTAL SPOTS 33